

**SECTION B
SUPPLIES OR SERVICES AND PRICES/COSTS**

B.1 GENERAL

The Contractor shall propose firm-fixed prices for each year of the period of performance which consists of a 3-year base period, plus two 1-year option periods. It is the Government’s intention, through this section, to obtain prices for the services, related features, and equipment described in Section J Sample Task Orders (STOs). All prices shall conform to the format and structure defined herein.

B.2 SERVICES AND PRICES

Item prices shall be provided for the entire 5-year period. Each pricing element will be identified by a Contract Line Item Number (CLIN). CLIN ranges are allocated by STO number.

CLIN(s) for the 5-year period are six-digit numbers. For each CLIN, the Contractor may propose a single firm fixed price which would be valid for all 5 years of the contract. If proposed, the Contractor must clearly specify this in the pricing tables of its proposal. Alternately, separate pricing may be offered for each contract year using the CLIN structure defined below. CLIN periods for years 2 -5 will use the same CLIN structure as defined for year 1 and include a dash (-) with applicable years 2 through 5. For example, Table B.2-1 illustrates an acceptable CLIN numbering structure.

Table B.2-1. Notional CLIN Numbering Structure

Contract Year	CLIN
Year 1	100000-1
Year 2	100000-2
Year 3	100000-3
Year 4 (First one year option)	100000-4
Year 5 (Second one year option)	100000-5

For each STO, the contractor shall provide an overall system price for year 1 through 5. Additionally, the contractor shall separately price individual items detailed for each STO in Section J. The Offeror shall clearly identify how the separately priced individual items add up to the overall system price. The contractor may provide additional line item pricing as needed.

This pricing applies specifically to the STOs as outlined in the attachments of Section J. The individual prices provided in the Section B tables below are for the proposed solutions should they be required and ordered exactly as outlined in the Section J attachments.

All prices shall include the 2% GSA Management Fee. Prices shall be specified and billed in United States (U.S.) currency.

B.2.1 Pricing Tables (Year 1)

Table B.2.1-1a Overall System Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)		
CLIN*	Service or Product	Price (Year 1)
100000-1	MWR Overall System Price	\$74,297,700.95

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.1-1b Detailed Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 1)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Africa per month	██████	█	██████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Africa per year	██████	█	██████	\$940,338.96
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per month	██████	█	██████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per year	██████	█	██████	\$24,170,804.28
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Central Asia per month	██████	█	██████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Central Asia per year	██████	█	██████	\$211,122.72
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per month	██████	█	██████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per year	██████	█	██████	\$825,163.20
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per month	██████	█	██████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per year	██████	█	██████	\$1,686,895.68

	Network operations center (NOC) operations cost	██████	█	██████████	\$784,066.32
	Gateway Site terminal cost	██████	█	██████████	\$1,526,834.64
	Remote Site terminals cost per unit	██████████	██	██████████	\$30,065,338.10
	Remote Site terminals cost per unit	██████████	█	██████████	\$2,354,083.96
	Engineering Support cost per month	██████	█	██████████	\$1,069,585.44
	Sustainment support cost per month (excluding Onsite Technical Support)	██████	█	██████████	\$10,663,467.65
	Onsite Technical Support – Africa per day	████	█	██████████	N/A
	Onsite Technical Support – Southwest Asia / Middle East per day	████	█	██████████	N/A
	Onsite Technical Support – Central Asia per day	████	█	██████████	N/A
	Onsite Technical Support – Pacific per day	████	█	██████████	N/A
	Onsite Technical Support – Europe per day	████	█	██████████	N/A

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.1-2a Overall System Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)		
CLIN*	Service or Product	Price (Year 1)
200000-1	GETN Overall System Price	\$25,220,495.28

*CLINs 200000 through 299999 are reserved for GETN

Table B.2.1-2b Detailed Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 1)
	Commercial satellite communications infrastructure per unit cost. (For space segment pricing, proposals shall include monthly recurring pricing (on a per year basis) in 0.5 and 1 MHz increments as applicable)	██████████ ██████████ ██████████	█	██████████	\$1,075,450.11
	Network operations center (NOC) operations cost	██████	█	██████████	\$298,950.48
	Gateway Site terminal cost	██████	█	██████████	\$851,677.34
	Remote Site terminals cost per unit	████	██	██████████	\$21,732,128.11
	Engineering Support cost per month	██████	█	██████████	\$195,836.17
	Sustainment support cost per month	██████	█	██████████	\$1,066,453.09

*CLINs 200000 through 299999 are reserved for GETN.

Table B.2.1-3a Overall System Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)		
CLIN*	Service or Product	Price (Year 1)
300000-1	BPT Overall System Price	\$10,049,697.34

*CLINs 300000 through 399999 are reserved for BPT

Table B.2.1-3b Detailed Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 1)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost	██████	█	██████████	\$8,071,640.27
	Network operations center (NOC) operations cost	██████	█	██████████	\$236,365.56
	IOC Central Site terminal cost	██████	█	██████████	\$17,423.33
	FOC additional Central Site terminals cost per unit	██████	█	██████████	\$0.00
	Remote Site terminals cost per unit	██████	█	██████████	\$989,388.56
	Engineering Support cost per month	██████	█	██████████	\$374,920.38
	Sustainment support cost per month	██████	█	██████████	\$359,959.24

*CLINs 300000 through 399999 are reserved for BPT

B.2.2 Pricing Tables (Year 2)

Table B.2.2-1a Overall System Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)		
CLIN*	Service or Product	Price (Year 2)
100000-2	MWR Overall System Price	\$41,956,944.81

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.2-1b Detailed Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 2)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Africa per month	██████	█	██████████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Africa per year	██████	█	██████████	\$940,338.92
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per month	██████	█	██████████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per year	██████	█	██████████	\$24,170,804.33
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –	██████	█	██████████	N/A

	Central Asia per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Central Asia per year	██████	█	██████████	\$211,122.76
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per month	██████	█	██████████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per year	██████	█	██████████	\$825,163.21
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per month	██████	█	██████████	N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per year	██████	█	██████████	\$1,686,895.63
	Network operations center (NOC) operations cost	██████	█	██████████	\$784,066.37
	Gateway Site terminal cost	██████	█	██████████	\$1,298,618.58
	Remote Site terminals cost per unit	██████████ ██████████	█	██████████	CLIN exercised in Year 1 only
	Remote Site terminals cost per unit	██████████ ██████████	█	██████████	CLIN exercised in Year 1 only
	Engineering Support cost per month	██████	█	██████████	\$1,304,678.11
	Sustainment support cost per month (excluding Onsite Technical Support)	██████	█	██████████	\$10,735,256.92
	Onsite Technical Support – Africa per day	██████	█	██████████	N/A
	Onsite Technical Support – Southwest Asia / Middle East per day	██████	█	██████████	N/A
	Onsite Technical Support – Central Asia per day	██████	█	██████████	N/A
	Onsite Technical Support – Pacific per day	██████	█	██████████	N/A

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.2-2a Overall System Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)		
CLIN*	Service or Product	Price (Year 2)
200000-2	GETN Overall System Price	\$2,513,187.03

*CLINs 200000 through 299999 are reserved for GETN

Table B.2.2-2b Detailed Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 2)
	Commercial satellite communications infrastructure per unit cost. (For space segment pricing, proposals shall include monthly recurring pricing (on a per year basis) in 0.5 and 1 MHz increments as applicable)	██████████ ██████████ ██████████	█	██████████	\$1,008,316.95
	Network operations center (NOC) operations	██████	█	██████████	\$298,950.48

	cost				
	Gateway Site terminal cost				
	Remote Site terminals cost per unit				
	Engineering Support cost per month				\$139,466.52
	Sustainment support cost per month				\$1,066,453.09

*CLINs 200000 through 299999 are reserved for MWR.

Table B.2.2-3a Overall System Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)		
CLIN*	Service or Product	Price (Year 2)
300000-2	BPT Overall System Price	\$8,846,151.31

*CLINs 300000 through 399999 are reserved for BPT

Table B.2.2-3b Detailed Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 2)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost		1		\$8,048,711.67
	Network operations center (NOC) operations cost		1		\$243,456.53
	IOC Central Site terminal cost		1		\$14,273.57
	FOC additional Central Site terminals cost per unit		1		\$0.00
	Remote Site terminals cost per unit				\$13,538.93
	Engineering Support cost per month				\$218,738.17
	Sustainment support cost per month				\$307,432.44

*CLINs 300000 through 399999 are reserved for BPT

B.2.3 Pricing Tables (Year 3)

Table B.2.3-1a Overall System Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)		
CLIN*	Service or Product	Price (Year 3)
100000-3	MWR Overall System Price	\$42,323,577.20

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.3-1b Detailed Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)					
CLIN*	Service or Product	Description of Service or Product	Qty	Unit Charge	Price (Year 3)
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost –		1		N/A

	Africa per month				
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Africa per year				\$940,338.92
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per month				N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Southwest Asia / Middle East per year				\$24,170,804.33
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Central Asia per month				N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Central Asia per year				\$211,122.76
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per month				N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Pacific per year				\$825,163.21
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per month				N/A
	Commercial satellite communications infrastructure (including satellite bandwidth and terrestrial connections) per unit cost – Europe per year				\$1,686,895.63
	Network operations center (NOC) operations cost				\$784,066.37
	Gateway Site terminal cost				\$1,298,618.58
	Remote Site terminals cost per unit				CLIN exercised in Year 1 only
	Remote Site terminals cost per unit				CLIN exercised in Year 1 only
	Engineering Support cost per month				\$1,349,252.78
	Sustainment support cost per month (excluding Onsite Technical Support)				\$11,057,314.62
	Onsite Technical Support – Africa per day				N/A
	Onsite Technical Support – Southwest Asia / Middle East per day				N/A
	Onsite Technical Support – Central Asia per day				N/A
	Onsite Technical Support – Pacific per day				N/A

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.3-2a Overall System Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)		
CLIN*	Service or Product	Price (Year 3)
200000-3	GETN Overall System Price	\$2,513,187.03

*CLINs 200000 through 299999 are reserved for GETN

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.4-1b Detailed Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)	
[Redacted Content]	

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.4-2a Overall System Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)
[REDACTED]

*CLINs 200000 through 299999 are reserved for GETN

Table B.2.4-2b Detailed Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)
[REDACTED]

*CLINs 200000 through 299999 are reserved for MWR.

Table B.2.4-3a Overall System Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)
[REDACTED]

*CLINs 300000 through 399999 are reserved for BPT

Table B.2.4-3b Detailed Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)
[REDACTED]

*CLINs 300000 through 399999 are reserved for BPT

B.2.5 Pricing Tables (Year 5, second one year option)

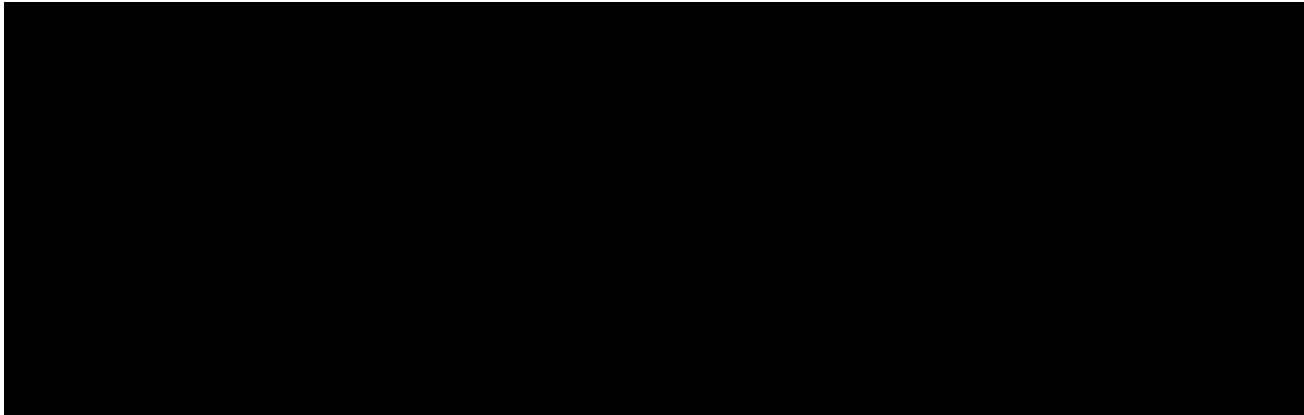
Table B.2.5-1a Overall System Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)
[Redacted]

*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.5-1b Detailed Price Table: Morale, Welfare, and Recreation (MWR)

Morale, Welfare, and Recreation (MWR)
[Redacted]



*CLINs 100000 through 199999 are reserved for MWR.

Table B.2.5-2a Overall System Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)
[Redacted]

*CLINs 200000 through 299999 are reserved for GETN

Table B.2.5-2b Detailed Price Table: Government Education and Training Network (GETN)

Government Education and Training Network (GETN)
[Redacted]

*CLINs 200000 through 299999 are reserved for MWR.

Table B.2.5-3a Overall System Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)
[Redacted]

*CLINs 300000 through 399999 are reserved for BPT

Table B.2.5-3b Detailed Price Table: Blue Personnel Tracking (BPT)

Blue Personnel Tracking (BPT)

*CLINs 300000 through 399999 are reserved for BPT

B.3 MAXIMUM CONTRACT VALUE AND MINIMUM REVENUE GUARANTEE

The total maximum value of all services under the Basic Contract (for all awardees combined) shall not exceed \$2.6 Billion, including the Options.

The minimum revenue guarantee (MRG) amount for each award will be \$1,000.

B.4 GSA MANAGEMENT FEE

The GSA Management Fee is 2% to be applied to the total price for Contractor performance as billed to the Government.

Contractors must include the fee in their proposed prices on all Orders.

The Contractor remits the fee to GSA in accordance with Section G.4.2.

B.5 ORDER TYPE

Orders under the Basic Contract will be firm fixed price.

Orders must be Task Orders in compliance with FAR 16.505.

Task Orders may be multi-year and/or include options as defined in FAR Part 17 and agency-specific FAR Part 17 supplements.

B.6 PERFORMANCE BASED PREFERENCE

Pursuant to FAR 37.102(a), the Ordering Contracting Officer (OCO) (See Section G.1) should use performance-based acquisition methods to the maximum extent practicable.

B.7 ORDER PRICING

The OCO is responsible for the determination of price reasonableness for each Order. The OCO must determine fair and reasonable pricing for all Orders in accordance with FAR Subpart 15.4, Contract Pricing, and FAR 16.202, Firm-fixed-price contracts.

B.8 TRAVEL PRICING

Travel will be reimbursed at actual cost in accordance with the limitations set forth in FAR 31.205-46 and the Federal Travel Regulation.

B.9 LABOR SUBJECT TO THE SERVICE CONTRACT ACT (SCA)

To the extent that any labor is subject to the SCA and within scope of an Order and the Basic Contract, the OCO must identify such work on the Order and apply wages in accordance with FAR Subpart 22.10, Service Contract Act Wage Determinations.

Each Order must be tailored to include the appropriate SCA clauses.

(END OF SECTION B)